



2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2023	-	5.50	-	5.50	11.00
Fiscal year ending December 31, 2024	-	6.50	-		
Fiscal year ending December 31, 2024 (Forecast)				6.50	13.00

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2024(January 1, 2024 to December 31, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	122,000	(16.4)	3,600	(51.5)	5,100	(37.3)	3,800	(51.5)	39.51

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: - (Company name:)
Excluded: 1 (Company name: PIAA Corporation)

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement

- 1) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- 2) Changes in accounting policies due to other reasons: None
- 3) Changes in accounting estimates: None
- 4) Restatement: None

(4) Number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2024: 96,363,161 shares
December 31, 2023: 96,334,226 shares

2) Number of treasury shares at the end of the period:

September 30, 2024: 181,390 shares
December 31, 2023: 180,942 shares

3) Average number of shares outstanding during the period:

Nine months ended September 30, 2024: 96,167,539 shares
Nine months ended September 30, 2023: 96,137,656 shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

As for the future statements of performance forecast, etc. contained in this material, the statements are based on the information currently available to the company and certain information that the company deems reasonable. Please note that actual results may differ due to various factors

1. Qualitative Information on Quarterly Results

(1) Analysis of operating results

The Japanese economy of the consolidated cumulative period of the third quarter of this fiscal year maintained a mild trend toward recovery along with the domestic demand by wage increase and capital investment but overseas demand kept gradual slowdown due to the economic slowdown in China. The U.S. economy continued to be firm driven by the personal consumption caused by the growth in employment and slowed inflation. The economy in ASEAN was strong in general due to investment in infrastructure and personal consumption in Indonesia, overseas demand in Thailand and personal consumption in Malaysia caused by improvement in the employment and income environment.

Under this relatively stable economic environment, car production volume in this cumulative period of the third quarter decreased year-on-year in Japan due to the effect of the shutdown of some car manufacturers. Car production volume in Malaysia increased year-on-year, but it decreased in Indonesia due to the decrease in car sales affected by high interest rate of automotive loans and it also decreased in Thailand because of stagnant car sales, and the total car production volume of three countries in ASEAN decreased year-on-year.

As a result, for this cumulative period of the third quarter, the decrease ratio of our sales was smaller than that of the ASEAN market, but it was larger comparing our mainstay Japan because of suspensions of production and shipments of some vehicles to which we supply the products and of decrease in sales of tooling, and sales largely decreased to 92,068 million yen (down 16.5% year-on-year).

Profits decreased due to the impact of decreased sales though there were positive aspects such as the promotion of price pass-through and improvement of non-quality ratio and productivity, and operating income was 2,165 million yen (down 56.4% year-on-year) and ordinary income was 3,364 million yen (down 35.2% year-on-year). Net income attributable to shareholders of the parent company was 2,538 million yen (down 53.7% year-on-year) despite recording a gain of 881 million yen on the sale of shares of the affiliate which was the transfer of PIAA shares.

Results by each segment are as follows:

1. Auto-Components business

The decrease ratio of our sales was smaller than that of the ASEAN market, but it was larger comparing our mainstay Japan because of suspensions of production and shipments of some vehicles to which we supply the products and of decrease in sales of tooling, and sales was 87,869 million yen (down 15.9% year-on-year).

Profits decreased due to the impact of decreased sales though there were positive aspects such as the promotion of price pass-through and improvement of non-quality ratio and productivity, and operating income was 1,970 million yen (down 58.7% year-on-year).

2. After-Market business

We recorded the results of our subsidiary PIAA in the After-market business up to June because of the share transfer of PIAA at the end of August. As a result, sales decreased to 5,002 million yen (down 29.1% compared with Q3 last year), but as for profits, operating increased to 206 million yen (up 4.7% compared with Q3 last year) due to the effect of price increases reflecting inflation.

(3) Description of future outlooks such as consolidated earnings forecast

Regarding our earnings forecast, sales will be roughly in line with the forecast, offsetting the decrease in domestic sales by the increase in overseas sales. However, overseas sales are decreasing on a local currency basis and actual sales after deducting the impact of the weak yen are decreasing. As for profits, there were positive aspects such as improvements in the non-quality rate and productivity, but due to a decrease in actual sales and a greater-than-expected increase in raw material costs such as inflation and soaring prices of imported materials, we have revised our full-year forecast downward as below.

Year-end dividend forecast has not been changed.

	Net Sales	Operating Income	Ordinary Income	Net Income Attributable to Shareholders of the Parent Company	Net Income per Share
Previous Forecast (A)	122,000	4,700	5,700	4,300	44.71 yen
Revised Forecast (B)	122,000	3,600	5,100	3,800	39.51 yen
Difference (B - A)	0	(1,100)	(600)	(500)	
Ratio (%)	0.0	(23.4)	(10.5)	(11.6)	
(Ref) Results of Previous full of the Term ending December 2023	145,897	7,422	8,130	7,838	81.53 yen

As for the future statements of performance forecast, etc. contained in this material, the statements are based on the information currently available to the company and certain information that the company deems reasonable. Please note that actual results may differ due to various factors

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of December 31, 2023	As of September 30, 2024
Assets		
Current assets		
Cash and deposits	8,937	9,898
Notes and accounts receivable - trade	24,401	20,643
Electronically recorded monetary claims - operating	379	20
Merchandise and finished goods	4,172	2,558
Work in process	782	1,835
Raw materials and supplies	4,427	4,234
Short-term loans receivable	21,648	19,201
Other	2,671	2,485
Allowance for doubtful accounts	(82)	(71)
Total current assets	67,337	60,805
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	10,803	10,062
Machinery, equipment and vehicles, net	17,337	16,822
Tools, furniture and fixtures, net	2,271	2,152
Land	2,302	1,768
Leased assets, net	3,383	3,388
Construction in progress	3,602	3,362
Total property, plant and equipment	39,701	37,558
Intangible assets		
Other	123	44
Total intangible assets	123	44
Investments and other assets		
Investment securities	2,958	3,267
Long-term loans receivable	737	754
Deferred tax assets	4,804	4,472
Other	13,757	14,846
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	22,255	23,338
Total non-current assets	62,079	60,941
Total assets	129,417	121,747

(Millions of yen)

	As of December 31, 2023	As of September 30, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	15,724	13,713
Electronically recorded obligations - operating	16,956	13,722
Short-term borrowings	1,150	-
Current portion of long-term borrowings	920	-
Lease liabilities	640	683
Income taxes payable	1,376	407
Accrued expenses	5,480	5,514
Provision for bonuses	910	1,545
Provision for bonuses for directors (and other officers)	25	33
Provision for product warranties	1,764	1,729
Other	8,961	6,624
Total current liabilities	53,910	43,975
Non-current liabilities		
Lease liabilities	3,257	3,144
Retirement benefit liability	7,296	6,970
Asset retirement obligations	26	26
Other	195	122
Total non-current liabilities	10,775	10,263
Total liabilities	64,686	54,238
Net assets		
Shareholders' equity		
Share capital	8,996	9,003
Capital surplus	2,515	2,523
Retained earnings	51,536	52,921
Treasury shares	(55)	(56)
Total shareholders' equity	62,993	64,392
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	89	-
Foreign currency translation adjustment	2,014	3,098
Remeasurements of defined benefit plans	(1,058)	(871)
Total accumulated other comprehensive income	1,044	2,227
Non-controlling interests	692	888
Total net assets	64,730	67,508
Total liabilities and net assets	129,417	121,747

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the nine months)

(Millions of yen)

	For the nine months ended September 30, 2023	For the nine months ended September 30, 2024
Net sales	110,239	92,068
Cost of sales	90,005	76,487
Gross profit	20,233	15,580
Selling, general and administrative expenses	15,268	13,415
Operating profit	4,965	2,165
Non-operating income		
Interest income	121	133
Dividend income	5	6
Share of profit of entities accounted for using equity method	575	1,332
Other	11	34
Total non-operating income	714	1,507
Non-operating expenses		
Interest expenses	80	95
Commission expenses	5	5
Foreign exchange losses	362	207
Other	44	0
Total non-operating expenses	492	308
Ordinary profit	5,187	3,364
Extraordinary income		
Gain on disposal of non-current assets	3,971	-
Gain on sale of shares of subsidiaries and associates	-	889
Total extraordinary income	3,971	889
Extraordinary losses		
Loss on disposal of non-current assets	583	62
Business restructuring expenses	300	179
Impairment losses	40	-
Loss on sale of shares of subsidiaries and associates	1,237	-
Total extraordinary losses	2,162	242
Profit before income taxes	6,996	4,010
Income taxes	1,461	1,359
Profit	5,535	2,650
Profit attributable to non-controlling interests	56	112
Profit attributable to owners of parent	5,479	2,538

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Millions of yen)

	For the nine months ended September 30, 2023	For the nine months ended September 30, 2024
Profit	5,535	2,650
Other comprehensive income		
Valuation difference on available-for-sale securities	18	(89)
Foreign currency translation adjustment	835	852
Remeasurements of defined benefit plans, net of tax	111	187
Share of other comprehensive income of entities accounted for using equity method	1,056	315
Total other comprehensive income	2,022	1,266
Comprehensive income	7,557	3,917
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,462	3,721
Comprehensive income attributable to non-controlling interests	95	196

(3)Note on assumptions for going concern

There is no item to be reported.

(4) Segment Information

I. Previous Third Quarter (January 1, 2023 to September 30, 2023)

1. Sales and profits or losses for each reportable segment

(Millions of yen)

	Segments		Total
	Automotive Parts	Automotive Aftermarket	
Net sales			
Domestic	74,344	5,202	79,546
Oversea	30,100	592	30,692
Revenue from contracts with customers	104,444	5,794	110,239
Other income	-	-	-
Sales to Outside Customers	104,444	5,794	110,239
Intersegment Sales or Transfers	18	1,257	1,275
TOTAL	104,463	7,051	111,515
Segment income	4,767	197	4,964

2. Total amount for profit and loss in reportable segment and

Details of adjustment in the quarterly consolidated statement (Adjustment amounts and items)

(Millions of yen)

Profit	Amount
Total amount for Segment	4,964
Elimination for intersegment	0
Operating income in quarterly consolidated statement	4,965

II. Current Third Quarter (January 1, 2024 to September 30, 2024)

1. Sales and profits or losses for each reportable segment

(Millions of yen)

	Segments		Total
	Automotive Parts	Automotive Aftermarket	
Net sales			
Domestic	60,229	3,892	64,122
Oversea	27,640	305	27,945
Revenue from contracts with customers	87,869	4,198	92,068
Other income	-	-	-
Sales to Outside Customers	87,869	4,198	92,068
Intersegment Sales or Transfers	0	803	803
TOTAL	87,869	5,002	92,871
Segment income	1,970	206	2,176

2. Total amount for profit and loss in reportable segment and

Details of adjustment in the quarterly consolidated statement (Adjustment amounts and items)

(Millions of yen)

Profit	Amount
Total amount for Segment	2,176
Elimination for intersegment	(11)
Operating income in quarterly consolidated statement	2,165