

# Summary of consolidated financial results as of December 31, 2023

14-Feb-23

Listed Company **ICHIKOH INDUSTRIES, LTD.** Prime section of Tokyo  
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 Date for holding shareholders' meeting: March 27, 2024  
 Date for submitting financial statement reports: March 28, 2024  
 Date for starting dividends payment: March 28, 2024  
 Preparation of supplementary explanations of Financial Results: Yes  
 Financial Results presentation to be held: Yes ( Institutional Investor, Analyst )

(Figures under million yen rounded down)

## 1. Summary of financial results as of December 31, 2023(January 1, 2023 ~ December 31, 2023)

### (1) Consolidated operating results (Percentages(%) shows fluctuation to the previous.)

|           | Net sales   |     | Operating income |        | Ordinary income |        | Net income attributable to the |      |
|-----------|-------------|-----|------------------|--------|-----------------|--------|--------------------------------|------|
|           | million yen | %   | million yen      | %      | million yen     | %      | million yen                    | %    |
| 31-Dec-23 | 145,897     | 7.7 | 7,422            | 88.5   | 8,130           | 51.9   | 7,838                          | 77.2 |
| 31-Dec-22 | 135,451     | 7.9 | 3,937            | △ 29.2 | 5,351           | △ 17.8 | 4,423                          | 11.1 |

(Note) Comprehensive income:

Dec 31,2023 10,716 million yen ( 99.3 %) Dec 31,2022 5,378 million yen ( △11.5 %)

|           | Net income per share | Net income per share including assuming diluted stocks | Net income / Shareholders' equity | Ordinary income / Total assets | Operating income / Net sales |
|-----------|----------------------|--|-----------------------------------|--------------------------------|------------------------------|
|           | yen                  | yen  | %                                 | %                              | %                            |
| 31-Dec-23 | 81.53                | -  | 13.2                              | 6.4                            | 5.1                          |
| 31-Dec-22 | 46.02                | -  | 8.6                               | 4.5                            | 2.9                          |

(Reference) Investment gains / losses on equity method :

Dec 31,2023 1,024 million yen Dec 31,2022 1,575 million yen

### (2) Consolidated financial conditions

|           | Total assets | Net assets  | Ratio of shareholders' equity | Net assets per share |
|-----------|--------------|-------------|-------------------------------|----------------------|
|           | million yen  | million yen | %                             | yen                  |
| 31-Dec-23 | 129,417      | 64,730      | 49.5                          | 666.00               |
| 31-Dec-22 | 125,915      | 55,007      | 43.2                          | 565.32               |

(Reference) Shareholders' equity:

Dec 31,2023 64,038 million yen Dec 31,2022 54,334 million yen

### (3) Consolidated cash flow

|           | Operating activities | Investing activities | Financing activities | Cash and cash equivalents at the end |
|-----------|----------------------|----------------------|----------------------|--------------------------------------|
|           | million yen          | million yen          | million yen          | million yen                          |
| 31-Dec-23 | 13,372               | △9,609               | △3,799               | 8,937                                |
| 31-Dec-22 | 13,005               | △5,912               | △4,404               | 8,631                                |

## 2. Dividends

|                | Dividend per share |      |     |      |           | Total payment (Full year) | Dividends payout | Total payment / Shareholders' equity |
|----------------|--------------------|------|-----|------|-----------|---------------------------|------------------|--------------------------------------|
|                | 1Q                 | 2Q   | 3Q  | 4Q   | Full Year |                           |                  |                                      |
|                | yen                | yen  | yen | yen  | yen       | million yen               | %                | %                                    |
| 31-Dec-22      | -                  | 4.50 | -   | 4.50 | 9.00      | 865                       | 19.6             | 1.7                                  |
| 31-Dec-23      | -                  | 5.50 | -   | 5.50 | 11.00     | 1,057                     | 13.5             | 1.8                                  |
| Dec-24 (forec) | -                  | 6.50 | -   | 6.50 | 13.00     |                           | 25.0             |                                      |

3. Consolidated earnings forecasts for the year ending December 31, 2024 (January 1, 2024 ~ December 31, 2024)  
(Percentages(%) shows fluctuation to the previous respectively.)

|            | Net sales   |        | Operating income |        | Ordinary income |       | Net income attributable to the shareholder parent company |        | Net income per share |
|------------|-------------|--------|------------------|--------|-----------------|-------|---|--------|----------------------|
|            | million yen | %      | million yen      | %      | million yen     | %     | million yen   | %      | yen                  |
| First half | 64,300      | △ 15.1 | 3,000            | △ 20.6 | 3,500           | △ 7.5 | 2,200   | △ 12.7 | 22.88                |
| Full year  | 129,000     | △ 11.6 | 6,700            | △ 9.7  | 7,500           | △ 7.7 | 5,000   | △ 36.2 | 52.01                |

※ Note

- (1) Principal affiliates' transfer in this fiscal term (in accordance with the change of consolidation scope) Yes
- Added - (Corporate name)
- Excluded 1 (Corporate name) Ichikoh (Wuxi) Automotive Parts Co., Ltd

(2) Changes in accounting policies, changes in accounting estimates, and restatement

- ① Changes in accounting policies due to revisions to accounting standard: No
- ② Changes in accounting policies due to other reasons: No
- ③ Changes in accounting estimates: No
- ④ Restatement: No

(3) Number of issued stocks (Common stocks)

- ① Number of issued stocks at the end (including treasury stocks)
- |           |            |           |            |
|-----------|------------|-----------|------------|
| 31-Dec-23 | 96,334,226 | 31-Dec-22 | 96,292,401 |
|-----------|------------|-----------|------------|
- ② Number of treasury stocks at the end
- |           |         |           |         |
|-----------|---------|-----------|---------|
| 31-Dec-23 | 180,942 | 31-Dec-22 | 179,414 |
|-----------|---------|-----------|---------|
- ③ Average shares outstanding over period (cumulative; consolidated)
- |           |            |           |            |
|-----------|------------|-----------|------------|
| 31-Dec-23 | 96,141,275 | 31-Dec-22 | 96,114,528 |
|-----------|------------|-----------|------------|

**(Reference) Summary of Non-consolidated financial results as of December 31, 2023**

1. Summary of financial results as of December 31, 2023 (January 1, 2023 ~ December 31, 2023)

(1) Operating results (Percentages(%) shows fluctuation to the previous.)

|           | Net sales   |       | Operating income |        | Ordinary income |        | Net income  |        |
|-----------|-------------|-------|------------------|--------|-----------------|--------|-------------|--------|
|           | million yen | %     | million yen      | %      | million yen     | %      | million yen | %      |
| 31-Dec-23 | 101,871     | 8.0   | 3,877            | 275.3  | 4,097           | 31.5   | 4,072       | 99.6   |
| 31-Dec-22 | 94,304      | △ 0.2 | 1,033            | △ 71.7 | 3,115           | △ 15.2 | 2,040       | △ 28.4 |

|           | Net income per share | Net income per share including assuming diluted stocks |
|-----------|----------------------|--|
|           | yen                  | yen  |
| 31-Dec-23 | 42.36                | —  |
| 31-Dec-22 | 21.23                | —  |

(2) Financial conditions

|           | Total assets | Net assets  | Ratio of shareholders' equity | Net assets per share |
|-----------|--------------|-------------|-------------------------------|----------------------|
|           | million yen  | million yen | %                             | yen                  |
| 31-Dec-23 | 92,284       | 45,626      | 49.4                          | 474.52               |
| 31-Dec-22 | 92,215       | 42,494      | 46.1                          | 442.14               |

(Reference Shareholders' equity:

Dec 31,2023 45,626 million yen      Dec 31,2022 42,494 million yen

\* Indication for status of an audit

This is not subject of an audit based on Financial Instruments and Exchange Act, and the audit is not finished when this is released.

\* Appropriate use of business forecast; other special items:

Those prospects have been made on the basis of the information available as of today. Accordingly, actual financial results may materially differ from those prospects due to various factors and events that may occur hereafter.

## 1. Summary of Financial Results

### (1) Summary of Financial Results of this fiscal year

The Japanese economy of this cumulative fiscal year demonstrated a mild recovery, as shown by improvement in personal consumption and corporate earnings assisted by normalization of business activities in stabilization of the COVID-19 pandemic. Particularly, pay rise and pass-through development established the base to overcome deflation. On the other hand, heightened tension in the Middle East and Ukraine, and yen depreciation caused concerns about the future of the Japanese economy.

As for the automotive industry to which the company group belongs, automotive production volume increased year on year in Japan due to the normalization of production reflecting mitigation of effects from semiconductor shortages and also, due to increase in the competitiveness in the exports market driven by yen depreciation. In China, automotive production volume significantly increased supported by price reductions by manufacturers. In ASEAN, automotive production volume in Malaysia increased year on year but decreased in Indonesia and Thailand, and the total of the three countries decreased year on year.

Under these circumstances, the increase rate of non-consolidated sales for this cumulative fiscal year in mainstay Japan fell short of the rate of the Japanese automotive production market due to the effect of transferring the mirror business to SMR Group on August 1, 2023. However, total sales for the three ASEAN subsidiaries increased by the effects of SOP while market growth rates in the three ASEAN countries were negative. As a result, sales increased to 145,897 million yen (up 7.7% year-on-year) on a consolidated basis despite the transfer of the mirror business. Operating income was 7,422 million yen (up 88.5% year-on-year) due to the effects of increased sales and progress in pass-through of the sharp rise in raw material costs. Ordinary income was 8,130 million yen (up 51.9% year-on-year) including the recording of 1,024 million yen in the equity in earnings. The net income attributable to shareholders of the parent company increased to 7,838 million yen (up 77.2% year on-year) impacted by recording 3,971 million yen gain on disposal of fixed assets through a partial sale of the land of the Isehara Plant.

Results by each segment are as follows:

#### 1. Auto-Components business

Increase rate of non-consolidated sales for this cumulative fiscal year in mainstay Japan fell short of the rate of the Japanese automotive production market due to the effect of transferring the mirror business to SMR Group. However, total sales for the three ASEAN subsidiaries increased by the effects of SOP while market growth rates in the three ASEAN countries were negative. As a result, sales were 137,839 million yen (up 7.7% year-on-year) and operating income was 7,063 million yen (up 104.1% year-on-year).

#### 2. After-Market business

Sales increased to 9,827 million yen (up 8.3% year-on-year) due to strong sales of lighting products and filters to mass retailers, as well as sales of dealer options and the sales through the Internet. Operating income decreased to 357 million yen (down 24.4% year-on-year) due to an increase in purchasing costs caused by inflation and yen depreciation.

## (2) Future Outlooks

As for the performance forecast for FY 2024, an ease of semiconductor shortage and a recovery in automotive production are expected, but there are also concerns about an economic slowdown, such as rising prices due to the yen depreciation and the possibility of monetary tightening after overcoming deflation.

In such a market environment, the Company forecasts a decrease in net sales and income. The forecasts are: sales of 129,000 million yen (down 11.6%) given that decrease in sales from the transfer of mirror business in FY2023, impact of production suspension of some car models due to certification issues, and concerns about a decrease in production volume in the ASEAN market. Operating income of 6,700 million yen (down 9.7%), ordinary income of 7,500 million yen (down 7.7%), and net income attributable to shareholders of the parent company of 5,000 million yen (down 36.2%) despite an improvement in productivity and a decrease in quality-related costs.

As for the dividend of FY2024, the annual dividend will be 13 yen per share, increasing by 2 yen per share from 11 yen of FY2023 comprehensively taking into consideration returning profits to shareholders and improving the dividend payout ratio that was disclosed at the financial results IR meeting for institutional investors and analysts.

## **2. Basic concept on the selection accounting standards**

The Japanese accounting standard is currently adopted in the company to realize easier year-on-year comparison and comparability to other companies of the same industry in Japan. However, comprehensively taking into account the fact that IFRS is adopted in the parent company, the company continues to consider the change of accounting system to IFRS in the future.

### 3. Consolidated Financial Statement

#### (1) Consolidated Balance Sheets

(Millions of yen)

|   | Previous Year End<br>As of December 31, 2022 | Current Year End<br>As of December 31, 2023 |
|---|--|---|
| <b>Assets</b>   |  |   |
| Current assets  |  |   |
| Cash and deposits                                     | 8,631  | 8,937                                       |
| Notes, accounts receivable-trade, and contract assets | 27,121                                       | 24,401                                      |
| Electronically recorded monetary claims-operating     | 388  | 379   |
| Merchandise and finished goods                        | 5,438  | 4,172                                       |
| Work in progress                                      | 2,776  | 782   |
| Raw materials and supplies                            | 5,284  | 4,427                                       |
| Short-term loans                                      | 10,841                                       | 21,648                                      |
| Other   | 2,857  | 2,671                                       |
| Allowance for doubtful accounts                       | (60)   | (82)  |
| Total current assets                                  | 63,280                                       | 67,337                                      |
| Noncurrent assets                                     |  |   |
| Property, plant and equipment                         |  |   |
| Buildings and structures                              | 29,693                                       | 23,707                                      |
| Accumulated depreciation                              | (17,361)                                     | (12,903)                                    |
| Buildings and structures, net                         | 12,332                                       | 10,803                                      |
| Machinery, equipment and vehicles                     | 45,261                                       | 40,642                                      |
| Accumulated depreciation                              | (27,507)                                     | (23,304)                                    |
| Machinery, equipment and vehicles, net                | 17,753                                       | 17,337                                      |
| Tools, furniture and fixtures                         | 14,363                                       | 11,524                                      |
| Accumulated depreciation                              | (11,729)                                     | (9,252)                                     |
| Tools, furniture and fixtures, net                    | 2,633  | 2,271                                       |
| Land  | 2,788  | 2,302                                       |
| Lease assets  | 7,397  | 7,503                                       |
| Accumulated depreciation                              | (4,413)                                      | (4,120)                                     |
| Lease assets, net                                     | 2,983  | 3,383                                       |
| Construction in progress                              | 3,164  | 3,602                                       |
| Total property, plant and equipment                   | 41,656                                       | 39,701                                      |
| Intangible assets                                     |  |   |
| Other   | 859  | 123   |
| Total intangible assets                               | 859  | 123   |
| Investments and other assets                          |  |   |
| Investment securities                                 | 2,268  | 2,958                                       |
| Long-term loans receivable                            | 1,128  | 737   |
| Investment in affiliates                              | 9,477  | 10,527                                      |
| Net defined benefit asset                             | 303  | 1,556                                       |
| Deferred tax assets                                   | 5,569  | 4,804                                       |
| Other   | 1,374  | 1,673                                       |
| Allowance for doubtful accounts                       | (3)  | (2)   |
| Total investments and other assets                    | 20,118                                       | 22,255                                      |
| Total noncurrent assets                               | 62,634                                       | 62,079                                      |
| Total assets  | 125,915                                      | 129,417                                     |

(Millions of yen)

|   | Previous Year End<br>(As of December 31, 2022) | Current Year End<br>(As of December 31, 2023) |
|---|--|---|
| <b>Liabilities</b>                                    |  |   |
| Current liabilities                                   |  |   |
| Notes and accounts payable-trade                      | 36,982   | 32,680  |
| Short-term loans payable                              | 1,400  | 1,150   |
| Current portion of long-term loans payable            | 2,022  | 920   |
| Lease obligations                                     | 541  | 640   |
| Income taxes payable                                  | 453  | 1,376   |
| Accrued expenses                                      | 5,112  | 5,480   |
| Accounts payable                                      | 3,857  | 3,770   |
| Provision for bonuses                                 | 1,113  | 910   |
| Provision for directors' bonuses                      | 36   | 25  |
| Provision for product warranties                      | 1,983  | 1,764   |
| Other   | 4,983  | 5,191   |
| Total current liabilities                             | 58,485   | 53,910  |
| Noncurrent liabilities                                |  |   |
| Long-term loans payable                               | 920  | -   |
| Lease obligations                                     | 2,892  | 3,257   |
| Deferred tax liabilities                              | 153  | -   |
| Retirement benefits                                   | 8,182  | 7,296   |
| Asset retirement obligations                          | 172  | 26  |
| Provision for environmental measures                  | 23   | -   |
| Other   | 76   | 195   |
| Total noncurrent liabilities                          | 12,421   | 10,775  |
| Total liabilities                                     | 70,907   | 64,686  |
| <b>Net assets</b>                                     |  |   |
| Shareholders' equity                                  |  |   |
| Capital stock   | 8,986  | 8,996   |
| Capital surplus                                       | 2,505  | 2,515   |
| Retained earnings                                     | 44,660   | 51,536  |
| Treasury stock  | (55)   | (55)  |
| Total shareholders' equity                            | 56,096   | 62,993  |
| Accumulated other comprehensive income                |  |   |
| Valuation difference on available-for-sale securities | 91   | 89  |
| Foreign currency translation adjustment               | 41   | 2,014   |
| Adjustment retirement benefits                        | (1,895)  | (1,058)                                       |
| Total accumulated other comprehensive income          | (1,762)  | 1,044   |
| Minority interests                                    | 673  | 692   |
| Total net assets                                      | 55,007   | 64,730  |
| Total liabilities and net assets                      | 125,915  | 139,417                                       |

**(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income**

Consolidated Statements of Income

(Millions of yen)

|   | Previous FY<br>(January 1, 2022 ~<br>December 31, 2022) | Current FY<br>(January 1, 2023 ~<br>December 31, 2023) |
|---|---|--|
| Net sales   | 135,451   | 145,897  |
| Cost of sales                                     | 112,253   | 118,172  |
| Gross profit                                      | 23,198  | 27,724   |
| Selling, general and administrative expenses      | 19,260  | 20,301   |
| Operating income                                  | 3,937   | 7,422  |
| Non-operating income                              |   |  |
| Interest income                                   | 144   | 215  |
| Dividends income                                  | 42  | 10   |
| Equity in earnings of affiliates                  | 1,575   | 1,024  |
| Other   | 164   | 22   |
| Total non-operating income                        | 1,926   | 1,273  |
| Non-operating expenses                            |   |  |
| Interest expenses                                 | 165   | 130  |
| Commission fee                                    | 7   | 6  |
| Foreign exchange losses                           | 288   | 368  |
| Other   | 51  | 60   |
| Total non-operating expenses                      | 512   | 565  |
| Ordinary income                                   | 5,351   | 8,130  |
| Extraordinary income                              |   |  |
| Gain on disposal of noncurrent assets             | 0   | 3,971  |
| Total extraordinary income                        | 0   | 3,971  |
| Extraordinary loss                                |   |  |
| Loss on disposal of noncurrent assets             | 578   | 651  |
| Impairment loss                                   | -   | 40   |
| Loss on sales of stocks of affiliates             | -   | 1,261  |
| Business structure improvement expenses           | 365   | 341  |
| Total extraordinary losses                        | 943   | 2,295  |
| Income before income taxes and minority interests | 4,408   | 9,806  |
| Income taxes-current                              | 1,083   | 1,647  |
| Income taxes-deferred                             | (1,177)   | 266  |
| Total income taxes                                | (94)  | 1,914  |
| Income before minority interests                  | 4,502   | 7,891  |
| Minority interests in income                      | 78  | 53   |
| Net income  | 4,423   | 7,838  |

## Consolidated Statements of Comprehensive Income

(Millions of yen)

|  | Previous FY<br>(January 1, 2022 ~<br>December 31, 2022) | Current FY<br>(January 1, 2023 ~<br>December 31, 2023) |
|--|---|--|
| Income before minority interests   | 4,502   | 7,891  |
| Other comprehensive income   |   |  |
| Valuation difference on available-for-sale securities                                  | 11  | (2)  |
| Foreign currency translation adjustment  | 741   | 1,283  |
| Remeasurements of defined benefit plans.   | (502)   | 836  |
| Share of other comprehensive income of associates<br>accounted for using equity method | 624   | 706  |
| Total other comprehensive income   | 875   | 2,825  |
| Comprehensive income   | 5,378   | 10,716   |
| Comprehensive income attributable to   |   |  |
| Comprehensive income attributable to owners of the<br>parent                           | 5,251   | 10,645   |
| Comprehensive income attributable to minority interests                                | 126   | 71   |

**(3) Consolidated Statements of Change in Net Assets**

(Millions of yen)

|   | Previous FY<br>(January 1, 2022 ~<br>December 31, 2022) | Current FY<br>(January 1, 2023 ~<br>December 31, 2023) |
|---|---|--|
| <b>Shareholders' equity</b>                           |   |  |
| Capital stock   |   |  |
| Balance at the beginning of current period            | 8,986   | 8,986  |
| Share issuance costs                                  | -   | 10   |
| Balance at the end of current period                  | 8,986   | 8,996  |
| Capital surplus                                       |   |  |
| Balance at the beginning of current period            | 2,505   | 2,505  |
| Share issuance costs                                  | -   | 10   |
| Balance at the end of current period                  | 2,505   | 2,515  |
| Retained earnings                                     |   |  |
| Balance at the beginning of current period            | 40,073  | 41,660   |
| Cumulative effects of changes in accounting policies  | 932   | -  |
| Net income  | 4,423   | 7,838  |
| Dividend of Surplus                                   | (768)   | (961)  |
| Total changes of items during the period              | 3,654   | 6,876  |
| Balance at the end of current period                  | 44,660  | 51,536   |
| Treasury stock  |   |  |
| Balance at the beginning of current period            | (54)  | (55)   |
| Purchase of treasury stock                            | (1)   | (0)  |
| Total changes of items during the period              | (1)   | (0)  |
| Balance at the end of current period                  | (55)  | (55)   |
| Total shareholders' equity                            |   |  |
| Balance at the beginning of current period            | 51,511  | 56,096   |
| Cumulative effects of changes in accounting policies  | 932   | -  |
| Net income  | 4,423   | 7,838  |
| Share issuance costs                                  | -   | 20   |
| Dividend of Surplus                                   | (768)   | (961)  |
| Purchase of treasury stock                            | (1)   | (0)  |
| Total changes of items during the period              | 3,653   | 6,897  |
| Balance at the end of current period                  | 56,096  | 62,993   |
| Accumulated other comprehensive income                |   |  |
| Valuation difference on available-for-sale securities |   |  |
| Balance at the beginning of current period            | 80  | 91   |
| Net changes of items other than shareholders' equity  | 11  | (2)  |
| Total changes of items during the period              | 11  | (2)  |
| Balance at the end of current period                  | 91  | 89   |
| Foreign currency translation adjustment               |   |  |
| Balance at the beginning of current period            | (1,277)   | 41   |
| Net changes of items other than shareholders' equity  | 1,318   | 1,972  |
| Total changes of items during the period              | 1,318   | 1,972  |
| Balance at the end of current period                  | 41  | 2,014  |
| Adjustment retirement benefits                        |   |  |
| Balance at the beginning of current period            | (1,393)   | (1,895)  |
| Net changes of items other than shareholders' equity  | (502)   | 836  |
| Total changes of items during the period              | (502)   | 836  |
| Balance at the end of current period                  | (1,895)   | (1,058)  |

**(3) Consolidated Statements of Change in Net Assets**

(Millions of yen)

|  | Previous FY<br>(January 1, 2022 ~<br>December 31, 2022) | Current FY<br>(January 1, 2023 ~<br>December 31, 2023) |
|--|---|--|
| Total accumulated other comprehensive income         |   |  |
| Balance at the beginning of current period           | (2,590)   | (1,762)  |
| Net changes of items other than shareholders' equity | 828   | 2,807  |
| Total changes of items during the period             | 828   | 2,807  |
| Balance at the end of current period                 | (1,762)   | 1,044  |
| Minority interests                                   |   |  |
| Balance at the beginning of current period           | 603   | 673  |
| Net changes of items other than shareholders' equity | 70  | 18   |
| Total changes of items during the period             | 70  | 18   |
| Balance at the end of current period                 | 673   | 692  |
| Total net assets                                     |   |  |
| Balance at the beginning of current period           | 49,523  | 55,007   |
| Cumulative effects of changes in accounting policies | 932   | -  |
| Net income   | 4,423   | 7,838  |
| Share issuance costs                                 | -   | 20   |
| Dividend of Surplus                                  | (768)   | (961)  |
| Purchase of treasury stock                           | (1)   | (0)  |
| Net changes of items other than shareholders' equity | 898   | 2,825  |
| Total changes of items during the period             | 4,551   | 9,722  |
| Balance at the end of current period                 | 55,007  | 64,730   |

**(4) Consolidated Cash Flows**

(Millions of yen)

|   | Previous FY<br>(January 1, 2022 ~<br>December 31, 2022) | Current FY<br>(January 1, 2023 ~<br>December 31, 2023) |
|---|---|--|
| <b>Net cash provided by (used in) operating activities</b>                                    |   |  |
| Income before income taxes and minority interests   | 4,408   | 9,806  |
| Depreciation and amortization   | 5,684   | 5,814  |
| Increase (decrease) in allowance for doubtful accounts  | 38  | 14   |
| Increase (decrease) in provision for bonuses  | 49  | (32)   |
| Increase (decrease) in provision for product warranties                                       | 503   | (131)  |
| Increase (decrease) in retirement benefits  | (226)   | 400  |
| Interest and dividends income   | (186)   | (226)  |
| Interest expenses   | 165   | 131  |
| Equity in (earnings) losses of affiliates   | (1,575)   | (1,024)  |
| Loss (gain) on disposal of noncurrent assets  | 577   | (3,319)  |
| Impairment losses   | -   | 40   |
| Loss (gain) on sale of investment securities  | -   | 1,261  |
| Decrease (increase) in notes and accounts receivable-tr                                       | (1,584)   | 1,697  |
| Decrease (increase) in inventories  | (1,015)   | 2,528  |
| Decrease (increase) in other current assets   | 64  | (1,738)  |
| Increase (decrease) in notes and accounts payable-trad  | 7,217   | (2,129)  |
| Increase (decrease) in other current liabilities  | 543   | 2,694  |
| Other, net  | (1,062)   | (1,488)  |
| Subtotal  | 13,600  | 14,297   |
| Interest and dividends income received  | 1,299   | 195  |
| Interest expenses paid  | (200)   | (133)  |
| Income taxes paid   | (1,694)   | (988)  |
| <b>Net cash provided by (used in) operating activities</b>                                    | <b>13,005</b>   | <b>13,372</b>  |
| <b>Net cash provided by (used in) investing activities</b>                                    |   |  |
| Purchase of property, plant and equipment   | (5,351)   | (5,305)  |
| Proceeds from sales of property, plant and equipment  | 0   | 4,516  |
| Payments acquisition of intangible fixed assets   | (11)  | (18)   |
| Purchase of investment securities   | (11)  | (12)   |
| Proceeds from sale of shares of subsidiaries resulting<br>in change in scope of consolidation | -   | 1,809  |
| Decrease (increase) in short-term loans receivable  | (538)   | (10,677)   |
| Other, net  | (0)   | 77   |
| <b>Net cash provided by (used in) investing activities</b>                                    | <b>(5,912)</b>  | <b>(9,609)</b>   |

(Millions of yen)

|   | Previous FY<br>(January 1, 2022~<br>December 31, 2022) | Current FY<br>(January 1, 2023~<br>December 31, 2023) |
|---|--|---|
| Net cash provided by (used in) financing activities         |  |   |
| Net increase (decrease) in short-term loans payable         | 1,100  | (250)   |
| Repayment of long-term loans payable                        | (4,286)  | (2,022)   |
| Cash dividends paid   | (768)  | (961)   |
| Dividends paid to non-controlling interests                 | (56)   | (52)  |
| Repayments of lease obligations                             | (391)  | (513)   |
| Other, net  | (1)  | (0)   |
| Net cash provided by (used in) financing activities         | (4,404)  | (3,799)   |
| Effect of exchange rate change on cash and cash equivalents | 223  | 343   |
| Net increase (decrease) in cash and cash equivalents        | 2,910  | 305   |
| Cash and cash equivalents at beginning of period            | 5,720  | 8,631   |
| Cash and cash equivalents at end of period                  | 8,631  | 8,937   |

## Segment Information

I . Previous consolidated fiscal year (January 1, 2022 to December 31, 2022)

### 1. Sales and profits or losses for each reportable segment

(Millions of yen)

|   | Segments         |                        | Total          |
|---|------------------|------------------------|----------------|
|   | Automotive Parts | Automotive Aftermarket |                |
| Net sales   |                  |                        |                |
| Domestic  | 92,955           | 6,756                  | 99,711         |
| Oversea   | 34,934           | 805                    | 35,740         |
| Revenue from contracts with customers                           | 127,889          | 7,561                  | 135,451        |
| Other income  | -                | -                      | -              |
| Sales to Outside Customers                                      | 127,889          | 7,561                  | 135,451        |
| Intersegment Sales or Transfers                                 | 41               | 1,508                  | 1,549          |
| <b>TOTAL</b>  | <b>127,931</b>   | <b>9,069</b>           | <b>137,001</b> |
| Segment income  | 3,460            | 472                    | 3,933          |
| Segment assets  | 119,651          | 6,917                  | 126,568        |
| Other items   |                  |                        |                |
| Depreciation  | 5,581            | 106                    | 5,688          |
| Investment in entities accounted for using equity method        | 11,433           | -                      | 11,433         |
| Increase in property, plant and equipment and intangible assets | 7,068            | 80                     | 7,149          |

\* "Increase in property, plant and equipment and intangible assets" is not included increase in construction in progress.

## Segment Information

II . Current consolidated fiscal year (January 1, 2023 to December 31, 2023)

### 1. Sales and profits or losses for each reportable segment

(Millions of yen)

|   | Segments         |                        | Total   |
|---|------------------|------------------------|---------|
|   | Automotive Parts | Automotive Aftermarket |         |
| Net sales   |                  |                        |         |
| Domestic  | 100,283          | 7,310                  | 107,594 |
| Oversea   | 37,537           | 765                    | 38,302  |
| Revenue from contracts with customers                           | 137,820          | 8,076                  | 145,897 |
| Other income  | -                | -                      | -       |
| Sales to Outside Customers                                      | 137,820          | 8,076                  | 145,897 |
| Intersegment Sales or Transfers                                 | 18               | 1,750                  | 1,769   |
| TOTAL   | 137,839          | 9,827                  | 147,666 |
| Segment income  | 7,063            | 357                    | 7,421   |
| Segment assets  | 123,015          | 7,077                  | 130,093 |
| Other items   |                  |                        |         |
| Depreciation  | 5,663            | 151                    | 5,815   |
| Investment in entities accounted for using equity method        | 13,164           | -                      | 13,164  |
| Increase in property, plant and equipment and intangible assets | 6,230            | 147                    | 6,377   |

\* "Increase in property, plant and equipment and intangible assets" is not included increase in construction in progress.

### 2. Information on assets by reportable segment

During the third quarter of the current fiscal year, the segment assets of "Automotive Parts Business" decreased by 13,195 million yen from the end of the previous fiscal year due to the transfer of the mirror business, which constituted the "Automotive Parts Business".

(Millions of yen)

| Sales                           | Previous FY | Current FY |
|---------------------------------|-------------|------------|
| Total amount for Segment        | 137,001     | 147,666    |
| Elimination for intersegment    | (1,549)     | (1,769)    |
| Sales in consolidated statement | 135,451     | 145,897    |

(Millions of yen)

| Profit                                     | Previous FY | Current FY |
|--|-------------|------------|
| Total amount for Segment                   | 3,933       | 7,421      |
| Elimination for intersegment               | 4           | 0          |
| Operating income in consolidated statement | 3,937       | 7,422      |

(Millions of yen)

| Assets                                     | Previous FY | Current FY |
|--|-------------|------------|
| Total amount for Segment                   | 126,568     | 130,093    |
| Elimination for intersegment               | (653)       | (676)      |
| Operating income in consolidated statement | 125,915     | 129,417    |